

Mohammad Osama

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SUMMARY

Versatile footwear sourcing professional skilled in Sourcing, Quality Control, Vendor Management, and Product Development. I have helped brands source high-quality footwear and elevate product standards. With hands-on experience sourcing from local manufacturers and a deep understanding of materials and product manufacturing, I am eager to bring my fresh perspectives and enthusiasm to a new challenging role.

EXPERIENCE

Sourcing Lead

Comet

April 2024 - Present, New Delhi

- Developed and executed production plans, ensuring timely delivery and adapting to last-minute marketing demands
- Established and maintained strong relationships with T1 and T2 suppliers to secure best pricing and timely goods delivery
- Implemented quality control processes, addressed quality issues, and continuously improved product quality to meet BIS standards
- Directed new product development and commercialization, managing the sampling process
- Collaborated with design and development teams to source materials and components that meet design specifications and cost targets
- Sourced high-quality footwear in North India by identifying and managing new and existing vendors
- Contributed to range development and trend forecasting
- Finalized sourcing and costing strategies to optimize production efficiency
- Assisted in daily operational tasks, including time and action planning and DPR updates

Executive - Sourcing and Merchandising

Wildcraft

June 2022 - April 2024, New Delhi

- Collaborated closely with partner factories, ensuring timely production and delivery schedules aligning with project timelines
- Supported negotiations with suppliers to ensure favorable terms and pricing agreements, contributing to cost-effective sourcing solutions
- Conducting FDPA(First Day Process Audit), AQL Inspection, Pre Production Trial, etc. for Improved Product Quality
- Developed and implemented shoe quality production standards, quality control processes, ensuring compliance with industry standards
- Assisted in evaluating potential suppliers based on quality, cost, and production capabilities to support footwear sourcing needs
- Supported inventory management efforts to optimize stock levels and facilitate timely product availability
- Contributed to conducting factory audits and sourcing evaluations to uphold company standards and compliance

EDUCATION

Bachelors in Design in Footwear Design and Production

Footwear Design and Development Institute · Noida · 2022 · 7.64

- Specialized in Marketing and Merchandising

CERTIFICATIONS

Brand Management

Indian Institute of Management Bangalore (Swayam) · 2024

Footwear Maker

NCVT · 2017

SKILLS

Footwear Sourcing

Production Planning

Vendor Management

Inventory Management

Communication Skills

Quality Management

Footwear Technical Knowledge